



ST. FRANCIS PET CARE

ANNUAL REPORT 2021.01.01-2021.12.31

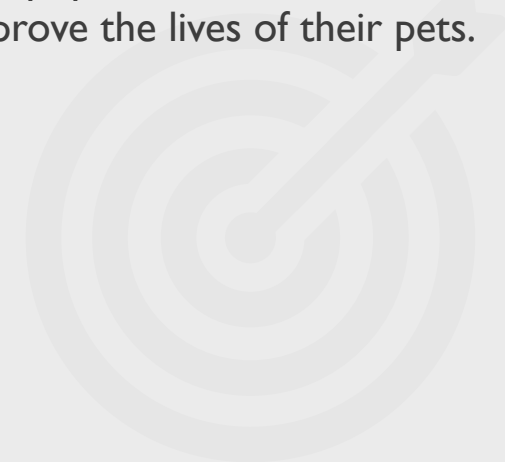
2021

Year of the Ox



MISSION STATEMENT

The charitable mission of St. Francis Pet Care (SFPC) is to help people in our most vulnerable communities remain together with their pets so both can benefit from the human-animal bond. To this end, we provide primary veterinary care to the companion animals of homeless persons, veterans, and very low-income residents of North Central Florida. We work to reduce the number of companion animals turned into shelters when their owners can no longer afford their pets' care, and to increase the proportion of spayed and neutered pets in the population we serve. We educate our clients in responsible pet care and help them improve the lives of their pets.





STAFF

SFPC are staffed by veterinarians, veterinary technicians, and a group of volunteers who check clients in and out, distribute pet food and flea/tick/heartworm preventives, and maintain records and files.

SFPC governance was provided by a Board of Directors consisting of nine people at the end of 2021: Dale Kaplan-Stein, DVM (President), Chris Machen (Vice-President), Joanne Lopez (Secretary), Deborah Honey-Harris (Treasurer), Louise Anderson, Amanda Ardente, DVM, Carolyn McKune DVM, Gordon Smok, DVM, and Natalie Isaza, DVM.



Dr. Frances Lane, DVM
&
Sarah Wingfield

STAFF HIGHLIGHTS

- **Dr. Frances Lane, DVM – Head Veterinarian**
 - Bachelor of Science with Honors, Zoology, UNC, Chapel Hill – 1981
 - Doctor of Veterinary Medicine, College of Veterinary Medicine, UF – 1986
 - Science Department Chair - Interlachen High School – Aug 2015 – Jan 2021
 - Adjunct professor, Anatomy – Santa Fe College – Aug 2015 – Dec 2015
 - Science Teacher - Eastside High School – Aug 2012 – May 2015
 - Adjunct professor, Microbiology – Santa Fe College Jan 2012 – May 2012
 - Small Animal Veterinarian - Pet Vet Vaccination Services March 2002 – present
- **Sarah Wingfield – Clinic Manager**
 - Owner, No Stress Pet Sitting 2013 – present
 - Vet Tech/Staffing Manager – Gainesville Animal Hospital – 2013/14, 2018 – present
 - Compliance Manager, Trippe Realty Mgmt 2012 – 2014
 - Executive Assistant, Haven Hospice 2010 – 2011





VOLUNTEERS (Veterinarians)

We have had many exceptional veterinarian volunteers at St Francis Pet Care over the years. They have come from clinics all over the country. Here is the newest member of our veterinary family.

- **Dr. Alejandra Price, DVM**
 - 1 year service as volunteer surgeon at St Francis Pet Care
 - Bachelor of Science, Chemistry, Louisiana State University, 2012
 - Master of Science, Chemistry, The Ohio State University, 2015
 - Doctorate of Veterinary Medicine, Louisiana State University, 2021
 - Associate Veterinarian, Newberry Animal Hospital, 2021 - Present



Dr. Alejandra Price, DVM



VOLUNTEERS

- Dr. Kathryn “Kitty” Williams
 - 2.5 years volunteering at SFPC
 - 2 years front desk lead
 - Chemistry Faculty (now retired) UF
 - Graduate of Vet Tech at City College
 - Founder and Namesake to the “Kitty” Grant
- Jim Baker and Claudine Bower
 - Over 8 years of service at SFPC
 - Surgery Lead for the past 3 years
 - Maintains surgical supply inventory
 - Foster parents for the German Shorthaired Pointer dog rescue group
- A Special Shout-Out to our Pet Food Transportation Team
 - Russ Crowder
 - Robert Kaplan-Stein



Dr. Kathryn “Kitty” Williams



Jim Baker & Claudine Bower



VOLUNTEERS (VETERINARY SCHOOL 2025/2026)

Veterinary Medicine Class of 2025

- Giselle La Hoz
 - 4 years of service at SFPC
 - SFPC Head tech 2020
 - University of Florida Pre-Vet Studies, majoring in Biology
 - UF College of Veterinary Medicine Class of 2025 student
- Amy Vickers
 - 2 years of service at SFPC
 - MPH program at the University of Florida Class of 2020
 - UF College of Veterinary Medicine Class of 2025 student



Giselle La Hoz



Amy Vickers

Veterinary Medicine Class of 2026



Fiona Minear



Lexie Ewing

A huge CONGRATULATIONS to the current volunteers accepted into the class of 2026 College of Veterinary Medicine



STATISTICS

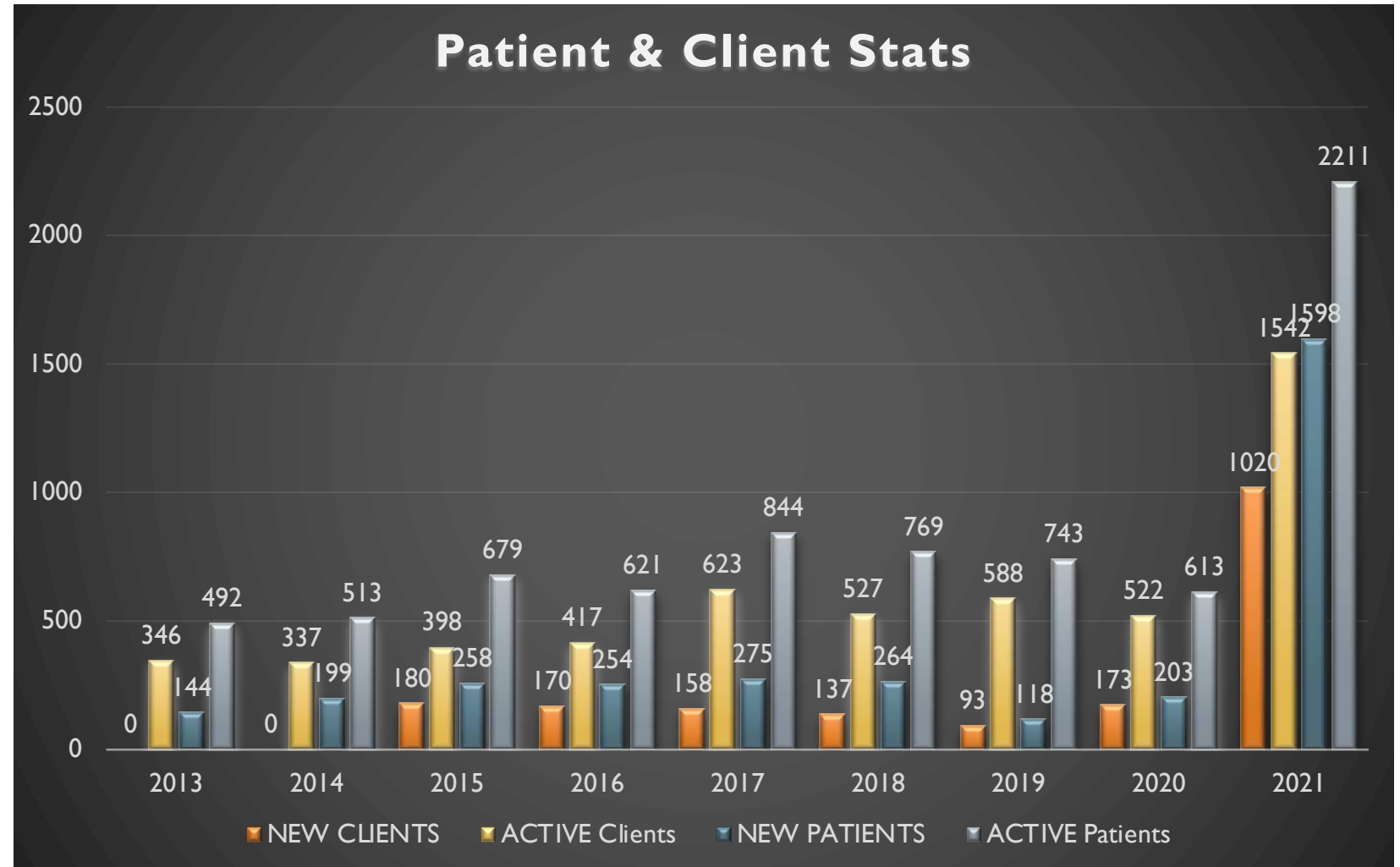
Statistics plays a critical role in improving our services here at St Francis Pet Care. It aids in grant procurement, client education, and budget analysis. Over the past ten years, we have slowly improved our method for data collection. We have implemented a computerized client/patient database called Hippo Software and converted our accounting to an online program. Through a continued commitment to digital transformation and data collection, we can visualize and evaluate our business model in a more comprehensive way.



TOTAL VET VISITS 2016-2021

At the end of 2020, SFPC transitioned to pay-for-fee service to build a more sustainable benefit to the community. "The days of existing primarily on grant funds are numbered." says Debbie Honey-Harris (SFPC Treasurer). "Being sustainable means hiring reliable staff. Staff who can run the clinic when volunteers are limited." Our new business model allows us to provide surgeries two days a week, clinic veterinary care two days a week, and food distribution with meds pick-up once a week.

With a mission of providing care to the most vulnerable, St Francis had to start charging those in the community who could afford to pay. We expanded care to four days a week while opening access to the clinic to the general public. This resulted in a dramatic increase in new patient clients.





DOWNTOWN CLINIC



Our downtown clinic is located at 104 SE 4th Place, directly behind St. Francis House (the homeless shelter). We provide primary veterinary care on Tuesday and Thursday by appointment only. Active clients needing flea/tick and heartworm preventives can come any Wednesday to pick up medications if they call ahead to order. Free Pet Food is available for pick-up every Wednesday. People do not have to be a member of St. Francis Pet Care to stop by and request dog or cat food as well as free kitty litter while supplies last. On Monday and Wednesday, we perform surgeries such as spays, neuters or dentals. At the same time, we see clients who may need special care or are part of our outreach clinics.



ACCESS TO CARE

Access to affordable veterinary care has become a crisis in the United States, particularly while the effects of the global pandemic have impacted households across the country. Many people struggle to find enough money to pay their utility bills or feed their children, so often the pets in the home become a lower priority for veterinary care when budgets are stretched thin.

There has been a growing movement in this country that recognizes these disparities, not only in human health but also in veterinary care for the pets of lower- and middle-income people. Many veterinary schools are now teaching students “incremental care”. In this approach to treating patients, the veterinarian systematically and strategically provides care in increments, meaning that rather than ordering multiple expensive tests all at once, he or she may first try conservative management to help the patient. This helps the client because many conditions of pet dogs and cats are responsive to conservative management, and by not ordering extra testing at the onset of illness, the veterinarian will save the client much needed resources that can be used for other family needs. It is important to note that incremental care cannot be applied in an emergency, as the welfare of the pet should always come first.

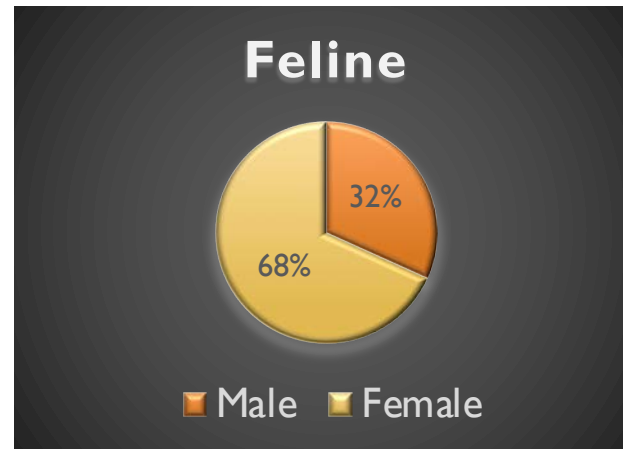
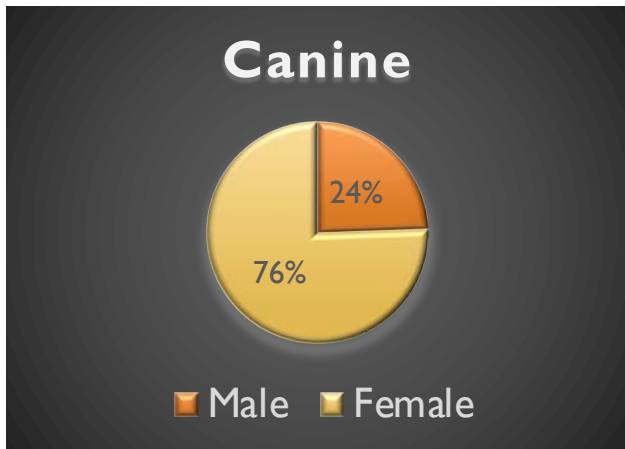
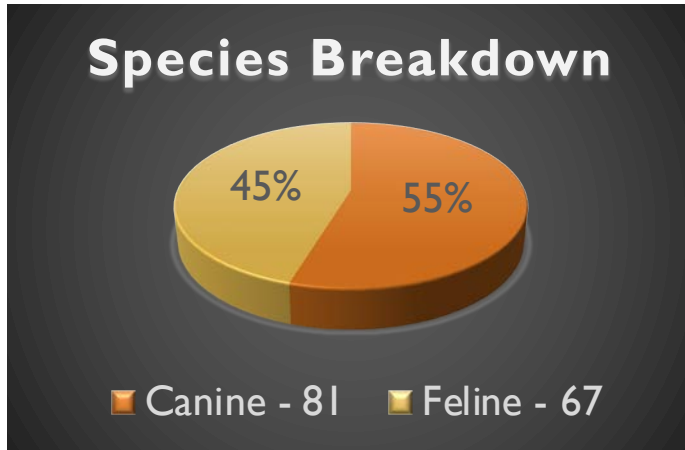
Since 2007, the St. Francis Pet Care clinic has been delivering free or low-cost veterinary services to the pets of underserved members of our community. Our doctors practice incremental care as a necessity with most of our clients and recognize there are a broad range of options for many common treatable conditions.



Dr. Natalie Isaza, DVM, DACVPM
SFPC Board Member

- FAF – Florida Animal Friend (spay/neuter)

In August 2021, we were delighted to have been chosen as a recipient of the Florida Animal Friend annual grant award for \$21,000. With this additional funding, we could provide spay and neuter services to over a hundred animals and help fix pet overpopulation. In 2021, we spayed or neutered 148 animals.





■ Dentals

In addition to spay/neuter surgeries, in 2021, we were able to perform 43 dentals through a grant from PetSmart Charities. Many pets coming to SFPC have not been to a veterinarian, and almost none have had a regular dental check-up. Periodontal disease can be very painful to the pet, causing a lack of eating and weight loss. The condition can cause more problems than tooth pain; for example, dogs with unchecked gum inflammation may be at higher risk for heart, kidney, and liver disease. Here at SFPC, we prioritize seeing the most critical patient first. All the patients we see required extensive dental cleanings with multiple extractions. With client education and proper veterinary follow-up care, many of these animals will live longer, happier, healthier lives.

PETSMART
Charities®





OUTREACH CLINICS



- SWAG – Southwest Advocacy Group

For several years now, St. Francis Pet Care (SFPC) has worked with the Southwest Advocacy Group (SWAG) to provide needed veterinary services to the community and underprivileged on the westside of Gainesville. SFPC brings veterinary supplies and services to SWAG Family Resource Center every month using our outreach ambulance. With veterinarians, veterinary technicians, and volunteers all dedicating their time to servicing an in-need population of animals in the Gainesville area.

Services provided at SWAG are primarily preventative medicine and address disease control and public health, as well as the general health of these animals. Care is given primarily through vaccinations, basic screening tests for diseases like Heartworm infection, and preventative medications for heartworms, fleas, and intestinal parasites, some of which hold zoonotic potential. Working together SFPC and SWAG strive to make a difference in our community, the lives of our clients, and for these unique patients.



OUTREACH CLINICS



- Grace Marketplace

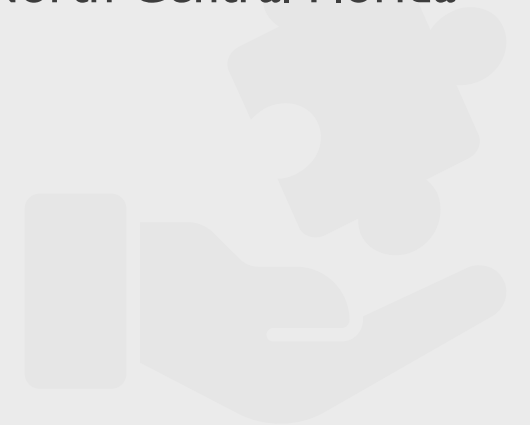
The mission is to end homelessness. Their goal is to provide a safe shelter, effective services, and permanent housing solutions for people without any typical barriers that keep them from getting help. Recognizing that the human-animal bond is valuable and worth preserving through times of homelessness, Grace Marketplace has become the first “animal-friendly” low-barrier homeless shelter in the region, accepting guests with Service Animals, Emotional Support Animals, and Companion Animals.

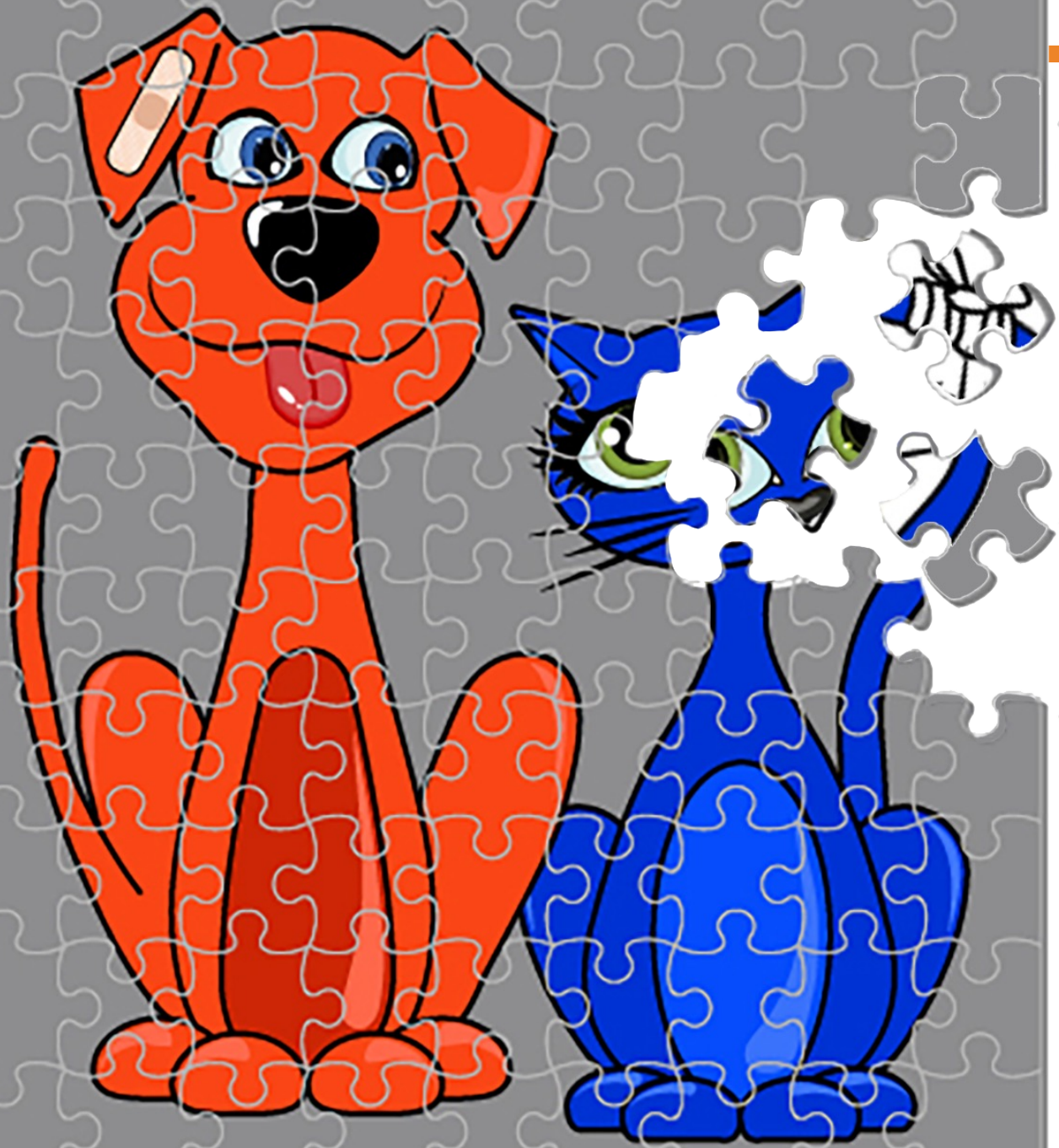
Our monthly outreach clinic at Dignity Village/Grace Marketplace was also limited this year due to COVID. But through our partnership with Grace and the leadership of Pete Monte, and Riley Yates as Grace Marketplace’s Animal Welfare Coordinator, we were able to provide primary veterinary care, including examinations, vaccinations, deworming, microchipping, preventive medication, and more. Every animal that sees a vet gets flea/tick and heartworm preventives at that time. Many of the clients who come to us at the Grace outreach are no longer housed at Grace Marketplace. However, they find it easier to continue coming to this monthly outreach because of the proximity to other social services.



GRANTS

Just like a puzzle, St. Francis Pet Care could not operate without the generous support of our granting partners. Every one of our grants fulfills a specific need at the clinic, and when they are all put together, our clients benefit the most. Some grants supply services like spay or neuter, some provide supplies like meds or vaccines, and others provide needed equipment. Each piece works together to support another in the program. We could not accomplish our work without the extraordinary generosity of these great organizations. We are incredibly grateful that they continue to support us in our mission to provide low-cost veterinary care to the greater North Central Florida area.





PUTTING THE PIECES TOGETHER



LARGEST GRANTING PARTNERS IN 2021



\$102,000

from

PetSmart Charities
to provide accessible
veterinary services to
low-income clients of
Northern Central
Florida.



\$21,000

from

Florida Animal Friend
for
Spay and Neuter for
pets of people living in
under-resourced areas
of Alachua County.



\$5,000

from

The Banfield Foundation
to provide access for
the direct cost of
medical supplies for
treating owned pets
through your
community wellness
program.

■ PetSmart Charities

In 2021 PetSmart Charities, through an Access to Care grant of \$102,000, supported us in providing free veterinary care to pets of under-resourced pet owners in Alachua County and neighboring counties, with the intent of helping us start a more sustainable business model of pay for fee service. The funds were used to purchase veterinary supplies, equipment, consumables, vaccines, spay/neuter surgeries, dentals, and parasite treatments. PetSmart Charities works with nearly 4000 non-profits and governmental agencies to strengthen communities through pets. Since 1994, PetSmart Charities has granted over \$400 million to change-making organizations that help transform the lives of pets and those who love them. St. Francis Pet Care is proud and honored to be a PetSmart Charities partner.

Every person can make a difference. This generous grant from PetSmart provides more than just services. It provides the foundation for a resource in short supply, which we are honored to give: a peaceful mind. The positive effects of this grant ripple deeply into our community, and we thank you PetSmart for your continued generosity.

■ Florida Animal Friend

In August 2021, St. Francis received a spay/neuter grant of \$21,000 from Florida Animal Friend. So far, we have spayed or neutered over 140 animals. The FAF grant foundation is a wonderful organization with the mission “To help save the lives of countless unwanted cats and dogs by supporting organizations that offer free or low-cost spay and neuter services across the state of Florida.” FAF’s main source of funding comes from the sale of the specialty license plate, and we encourage everyone reading this report to purchase a plate.

■ Banfield Foundation

In July of 2021, SFPC received \$5,000 from the Banfield Foundation to provide access for the direct cost of medical supplies for treating owned pets through their Community Wellness program. Additionally, they provided in-kind vaccinations for Rabies, DHPP, and FVRCP. With the help from the Banfield grant, we were able to provide over 130 vaccines and over 740 medications for these clients who would otherwise go without care—benefiting both the animals and the owner. We were also able to offer procedures including dentals, lab work, and cytology to patients who had been waiting for assistance due to the high cost of these procedures.

■ Wagmore/Grace Marketplace Animal Welfare Partnership

The Wagmore/Grace Marketplace Partnership called for St. Francis Pet Care to provide free primary non-emergency veterinary care and services, including exams, consultations, treatment, vaccinations, microchips, and nail trimming. SFPC provided medications when available, and write low-cost prescriptions when medications are not able to be provided and provide free doses of flea and heartworm preventives.

In 2021, we partnered with the Wagmore foundation to accomplish the following objectives:

- St. Francis Pet Care: Spay and Neuter patient at SFPC
- Implemented a series of quarterly meetings to improve communication between SFPC, HSNCF and Grace Marketplace.
- Spearheaded a monthly outreach to keep the pets of homeless people with those individuals as they move onto the Grace Marketplace campus from Dignity Village and elsewhere.
- We improved the existing homeless pet providers' ability to monitor and improve animal health and well-being by supplying access to SFPC's electronic database.
- This in turn created the ability to share patient records seamlessly between the Grace Marketplace campus and SFPC.
- We provided over 100 vet visits, gave out over 150 medications, and administered 113 vaccines to Grace Marketplace patients.

■ Humane Society of North Central Florida

- The Humane Society of North Central Florida partnered with St. Francis Pet Care to provide services for clients of Grace Marketplace through a series of the quarterly meeting. At the meetings, we coordinated food distribution, provided handouts of services provided, and ensured the sustainability of the monthly outreach clinic to Grace Marketplace.





FINANCIALS & FUNDRAISING

St. Francis Pet Care continues to mature as an organization. We are committed to expanding our business model of pay-for-service while continuing to provide quality, low-cost veterinary care to the residents of North Central Florida.

- Check-A-Charity lists St. Francis Pet Care (reg # CH33666) as using 90% of its income as Program Services.



Check-A-Charity
KNOW HOW YOUR MONEY IS BEING SPENT

ST. FRANCIS PET CARE, INC., GAINESVILLE, FL

Registration Number : CH33666	Expiration Date : 12/28/2022
Revenue Source : IRS 990 Form (12/31/2020)	
Total Revenue : \$238,396.00	Program Services Expenses : \$183,977.00 92%
Total Expenses : \$199,202.00	Administrative Expenses : \$15,225.00 8%
Surplus/Deficit : \$39,194.00	Fundraising Expenses : \$.00 0%

St. Francis Pet Care is grateful for the many donors we have past and present. Most people donating to St. Francis donate less than \$100, and many support us through monthly or weekly paycheck contributions. The impact of these generous donors can be seen daily in the underserved pet community in our area.

UFCC CAMPAIGN HIGHLIGHTS

University of Florida Capital Campaign - UFCC

The University of Florida Campaign for Charities (UFCC) is the annual employee giving campaign. All UF employees can participate by making charitable donations through payroll deductions. St. Francis Pet Care has been a participating agency of this campaign since 2011, and the donations received from the UFCC in 2021 were over \$21,000. It continues to be one of the most significant fundraising opportunities for St Francis, with over \$500,000 donated since we were selected as one of the approved agencies.

We are proud to be recipients of funds from the employees of Gator Nation!





SHOUT-OUTS

St. Francis Pet Care only exists because of the generosity of our donors and supporters, many of whom have been friends of our organization for years. We appreciate every donation large and small, and every one of them deserves a shout-out. To everyone who gave us money, pet food, supplies, medications, or moral support, we would like to give a big shout-out to say....**THANK YOU!**





- **Coleen Tomlinson** and **Boehringer Ingelheim** for providing flea/tick and heartworm preventives.
- **Chewy**, for donating tons of pet food to **VOCAL** (Voices of Change Animal League), and VOCAL for sharing it with us!
- The staff of **Gainesville Animal Hospital East, Northwood Oaks Veterinary Hospital, and Oaks Veterinary Hospital**. For years these three practices have been collecting and donating pet food, medicines and supplies.
- **Max and Neo Dog Gear** for their donations of leashes and collars.
- **Jason Gagne** and **Nestlé Purina Petcare St. Louis**, for keeping us supplied with Purina ProPlan for dogs and cats.
- **Jeremy Saley**, and the staff at **UF's College of Veterinary Medicine Receiving** dock, for their continuing efforts in making sure our Purina pet food is safely received for our clinic.
- **Sarah Wingfield** and **No Stress Pet Sitting**, whose donation of time and grooming supplies let us expand our services to include pet grooming.
- **Temple Shir Shalom**, for their donation of pet supplies collected during their Mitzvah Day.
- Our very best friends at the **UF Health Human Resources Department** for making us their special cause, collecting donations of food, supplies and money.
- The **Community Health Workers of UF's HealthStreet** for their continued monthly visits to the clinic and keeping our clients informed of the medical and social services for which they are eligible.



...AND MOST OF ALL TO
OUR DEDICATED
VOLUNTEERS AND STAFF,
PAST AND PRESENT,
YOUNG AND OLD!