

St. Francis Pet Care

2019

Annual Report of St. Francis Pet Care, Inc.
January 1, 2019 – December 31, 2019

Annual
Report



Mission

The charitable mission of St. Francis Pet Care (SFPC) is to help people in our most vulnerable communities remain together with their pets so both can benefit from the human-animal bond. To this end, we provide primary veterinary care to the companion animals of homeless persons, veterans, and very low-income residents of Alachua County, Florida. We work to reduce the number of companion animals turned into shelters because their owners can no longer afford their care, and to increase the proportion of spayed and neutered pets in the population we serve. We educate our clients in responsible pet care and help them improve the lives of their pets.

Services

St. Francis Pet Care provided free primary non-emergency veterinary care and services to clients in our program at our weekly clinic in downtown Gainesville and our monthly outreach clinics at Grace Marketplace/Dignity Village (DV) and the SWAG Family Resource Center in southwest Gainesville (SWAG).



Primary veterinary services provided included exams and consultations, treatment, vaccinations, microchips, and nail trimming. We provided medications when we had them in stock, or wrote lowest cost prescriptions when we didn't. Clients were requested to come monthly to pick up free doses of flea/tick and heartworm preventives. Free pet food was given out weekly, and pet supplies (leashes, collars, harnesses, coats,

beds, cat litter, toys and treats) were offered when available. In 2019 we also began offering grooming services, including bathing and clipping, thanks to the professionals at No Stress Pet Sitting.

Our new clinic building was designed with two operating rooms. Before our own surgical facility was operational, intact animals were scheduled for spay/neuter at other practices and transported to and from surgery by volunteers. Later in the year we began performing spay/neuter in-house, as well as dental cleanings and other types of surgery.

Staff

In 2019, SFPC remained an all-volunteer organization. Every clinic and outreach clinic is staffed by veterinarians, veterinary technicians, and a group of lay volunteers who check clients in and out, distribute pet food and flea/tick/heartworm preventives, and maintain records and files. Our volunteers also do non-clinical tasks such as publicity, fund-raising, grant-writing, tabling at events, procuring pet food and managing our food inventory, maintaining inventory and donation records, and posting to social media.

SFPC governance was provided by a Board of Directors consisting of seven people at the end of 2019: Dale Kaplan-Stein DVM (President), Chris Machen (Vice-President), Joanne Lopez (Secretary), Natalie Isaza DVM (Treasurer), Amber Emanuel, Deborah Honey Harris, and Patti Gordon, DVM.

Clients



People admitted to our program must meet our eligibility criteria. Clients must live in Alachua County, be homeless or have documented low income status, and must own no unsterilized cats or dogs. With rare exceptions, we did not take college students into the program. Clients must not breed or sell animals, and they may not owe money to a veterinary practice unless they are keeping up with a payment plan.

Pet owners living at Grace/Dignity Village or in the SWAG neighborhoods were allowed to attend our Dignity Village and SWAG outreach clinics respectively with no additional evidence of low-income status.

All prospective clients, except those attending the Dignity Village outreach clinic, had to attend an information/orientation session before receiving services. All clients were required to stay active in the program by picking up flea/tick and heartworm preventives monthly and bringing their pets for an annual exam.

Pet Food

At our downtown Clinic we distributed roughly 300 pounds of dog food and 100 pounds of cat food weekly. We also distributed 300-400 pounds of pet food at the monthly SWAG outreach clinic. In 2019 we spent \$1057.49 on pet food, either directly (purchase) or indirectly (transportation to pick up free food). Our pet food coordinator drove to Ocala every other week to pick up a share of broken-bag food donated by the Chewy's Distribution Center in Ocala to VOCAL (Voices of Change Animal League). For the first half of the year we also received cat food and litter donated to Second Chance Rescue and Rehoming by the Walmart Distribution Center in Alachua. Nestlé Purina continued to donate periodic shipments of Purina ProPlan for dogs and cats. We purchased one large pallet of dog and cat food from the Bread of the Mighty Food Bank in Gainesville.

These sources were supplemented by donations from the public. Notable food donations in 2019 included many pounds of bagged dog and cat food from Temple Shir Shalom as part of their Mitzvah Day activities, a large donation from the UF Health Human Relations Department, and a Pet Supply Drive held by SharpSpring, RicoTreats, Feathr, ACEL (Alachua County Emerging Leaders) and Andrew Smith. Our good friends at Thrifty Critter continued to donate mountains of treats. In addition, local veterinary practices donated to us much appreciated quantities of prescription and special diet food.

A Home of Our Own



The most significant event of the year by far was the opening of our new clinic at 104 SE 4th Place. It is a modest rectangular building of 2000 square feet, but the interior was designed by our own veterinarians and volunteers to be fit for purpose in every way. On one side is a long counter with shelving for the storage and distribution of flea/tick and heartworm preventive medications. On the opposite side, there is an Operating Room and a Wet Room, enabling our veterinarians to perform spay/neuter surgeries, dental cleanings and extractions, and other procedures. In the middle is a large open exam room with ample space to see six patients at a time. Although traditional veterinary practices favor private exam rooms, the open set up allows more animals to be seen at once, facilitates communication among staff, and is a good environment for training vet students and vet techs. We do have one private exam room that can be used for nervous cats, aggressive dogs, or any other case requiring more privacy.

It has been an incredible journey of twelve years and about 200 feet. We started seeing animals in a back room of the St. Francis House homeless shelter on South Main Street in the fall of 2007. Although we were never formally a part of the St. Francis House organization, the location gave us our first name, St. Francis House Pet Care Clinic, Inc. We remained there until 2011, when we were “kicked out,” but for a wonderful reason. Since 2009 the City of Gainesville had enforced an ordinance that limited the number of lunches that could be served at St. Francis House to 130 a day, regardless of how many hungry people waited in line. After a

long citizens' campaign to "Feed Them All," in the fall of 2011 the Gainesville City Commission approved a revised city ordinance that removed the meal limit, replacing it with a three-hour window during which all comers could be fed. While wonderful news for the hungry families in our area, this had the consequence that St. Francis House needed our space and could no longer continue to host our Tuesday clinics.

Happily, Joe Courter offered us the use of the Civic Media Center and Library (CMC) in downtown Gainesville, where Tuesday clinics were held from November 2011 through February 2012. The CMC was equally convenient for our clients, as it is only a few blocks south of the St. Francis House. However, it had no secure storage area, so all of our files and supplies had to be carried into and out of the building every Tuesday, which was difficult to say the least. We immediately began looking for a more permanent space. On February 14, 2012 we held our first clinic in a rental building formerly occupied by Dogz Rule doggie day care at 501 SE 2nd St. We had a large room divided into a reception/records area and open exam area with three exam tables, as well as a bathroom and a smaller room that we used for storage. It seemed at the time to be a universe of space, although as our client base grew we had to repurpose both the bathroom and the storage room as exam rooms.

We loved the location, which was close to the St. Francis House and only one block north of the Rosa Parks downtown bus station. Over time, however, the condition of the building deteriorated, the heater stopped working, and ceiling leaks threatened our files after heavy rain. We started looking for another rental in the same area but could find nothing remotely suitable. In October 2014 we were able to purchase a lot owned by St. Francis House, Inc., adjacent to and behind the St. Francis House shelter, thanks to Kent Vann and the St. Francis House Board of Directors, who were wonderful. That began a 5-year capital campaign by our own Board and volunteers to raise enough cash to build a clinic on the property with no mortgage debt.

And now here we are, less than a block from where we started out twelve years before. The real distance, however, is almost unimaginable. We can now do spay/neuters and other surgeries that we previously had to pay other practices to do. We can increase the number of people and pets we serve, and attract more veterinarians to volunteer their time with us. We can make our space available to other organizations in the community and become an anchor in the area. At the same time, we have needed to develop new procedures, new policies, and new ways to do old things, even distributing pet food. We need to re-evaluate our finances and ensure we remain sustainable. We lost some long-time members of our Board of Directors, and we look forward to adding some new members with fresh perspectives. It has been a year of great change, and we anticipate even more major changes ahead in 2020. St. Francis Pet Care finally has a home of its own, but like any new home, it needs settling into.

Notable Events During the Year

In January we spoke at a meeting of the [Rotaract Club of Gainesville](#), a service club that addresses communities' physical and social needs, "Because the world needs more Rotoactors!"

February wowed us with the rapid development of our new clinic, which acquired interior walls, a floor, sidewalks, and more. On February 16th we tabled once again at Gainesville VegFest in Depot Park, one of our favorite events.

March was such a busy month! A crew from St. Louis spent two days filming a short documentary about SFPC for the Resanant Bank Heartland Stories. You can watch it at <https://renasantnation.com/episodes/st-francis-pet-care-heartland-stories/>. We held our first Groom Afternoon in the old clinic, where six dogs got washed and trimmed thanks to No Stress Pet Sitting. We participated in The Amazing Give for the first time, and were stunned by the generosity of the community. Two of our founders, Chris Machen and Dale Kaplan-Stein, published a [reflection on the Clinic](#) in the Gainesville Sun; it's a sweet piece you should read if you missed it.

Then on Sunday, March 24, we held an open house in the new clinic building. About 200 people came to help us celebrate with good food, good music, great weather, and fabulous spirits. Our friends from PetSmart Charities® came to see the building they helped make possible and say a few words about our partnership. The champagne was poured, the ribbon was cut, and St. Francis Pet Care finally had a home of its own.

We held our first clinic in the new building on April 9, which you can see clips of at <https://www.facebook.com/sfhpcc/videos/2490662604290426/>. On the 20th, the wonderful Gator Women's Soccer team hosted their third annual Celebrity Dog Wash fundraiser at One Love Café which featured a surprise visit from UF alum and former Cubs catcher David Ross. In June we received a huge donation of over 100 pounds of food and supplies from a Pet Supply Drive held by SharpSpring, RicoTreats, Feathr, ACEL (Alachua County Emerging Leaders) and Andrew Smith Mortgage Loan Originator. That certainly made our day. We also hosted an internship with Jessica Plunkard, a DVM/MPH Candidate from the Virginia-Maryland College of Veterinary Medicine. Some results of her data analysis are highlighted in this report.

In May we were able to re-open our neighborhood clinic at the SWAG Family Resource Center, after obtaining the necessary permits and registrations. Also in May, SFPC was featured on WUFT's "Tell Me About It" Podcast, which was rebroadcast in November (<https://www.wuft.org/blog/2019/11/17/st-francis-pet-care/>).

In July we were accepted in the UF Environmental Health & Safety Community Outreach Program, making us eligible to receive their professional advice and assistance in many areas, including OSHA compliance.

On August 10, an amazing crew of people came together to complete our landscaping at the clinic! [Frontrunners Chapter - FNGLA](#) and Future Farmers of America students from Santa Fe & Williston High Schools worked in the heat Installed drip irrigation and a Florida Friendly Landscape Plan with a water star designation, designed by Stefan at [Big Trees Plantation, Inc.](#) Thirty people worked all day and lunch was provided by [Site One Irrigation!](#)

In September we missed one Clinic Tuesday waiting for Hurricane Dorian, who never really showed up. But we showed up at the University of Florida's Campaign for Charity kickoff lunch to spread the word about how UF employees can donate to SFPC through payroll deduction. Gators Give!

In October we performed our first non-spay/neuter surgery in our surgical facility, removing painful bladder stones from a young dog.

In November, we installed a new clothes washer and drier, paid for by donations from our supporters. Wow!

In December we welcomed an amazing donation by the staff of the UF Health Human Resources Department, who wow us every year with their generosity. Our client holiday party at clinic was held on December 17, but we had to skip our traditional dinner and stocking stuffing event for volunteers, so we weren't able to give each of our clients a stocking full of goodies. We did, however, offer everyone a shopping tote they could use to carry pet food, which should prove useful during the next year.

Statistics

The downtown Clinic was held every Tuesday of the year except the day after Christmas and September 3, when we closed for safety in anticipation of hurricane Dorian. The Dignity Village clinic was held on 12 Sundays, and the SWAG neighborhood clinic was held on nine Saturdays. Our outreach clinic at SWAG was affected by a state licensing requirement for "limited service veterinary medical practices." We had to obtain an umbrella permit allowing us to provide services at locations outside of our clinic building, and individual permits for each outreach clinic held. Because of this, we had a temporary moratorium on SWAG clinics until licensing requirements could be met. During that time, SWAG residents were able to receive veterinary services at our main downtown clinic.

Clients and patients

Although a major goal in moving to our new clinic building was to enable us to serve more people and animals, during 2019, we took in only 96 new clients, 30% less than the year before. We added 148 new patients (pets), 44% less than 2018. Even so, at the end of 2019, SFPC had

565 active clients, a slight increase from the prior year, because significantly fewer were inactivated for non-attendance. The number of pet patients decreased slightly.

The disruption caused by the new building and the hiatus in SWAG outreach clinics were together the main reasons for these numbers. During the first few months of 2019, our Board and volunteers were consumed with activities related to finalizing construction of the building, equipping the interior, and acknowledging donors and companies that provided services in-kind. After the move, our volunteers had to learn how to use the new space, and many procedures had to be revised. As a result, we had limited energy or capacity to screen, orient and serve new clients. This should change in 2020, when the first new client orientation will be held in January.

Note that the numbers below do not include the people and patients seen only at our monthly outreach clinic at Grace Marketplace/Dignity Village. People and patients seen at both Grace/Dignity and at the weekly downtown clinic are included.

Clients and patients, 2019 compared to 2018

	2019	2018	Difference	% Change
Active Clients	565	527	+38	7.2%
New Clients	96	137	-41	(30%)
New Patients	148	264	-116	(44%)
Active Patients	727	769	-42	(5%)
Inactivated Patients	123	365		
Inactive Patients	2321	2198		
Total Patients - Active and Inactive	3048	2962		

The proportion of clients in each of our eligibility categories remained fairly constant. As always, the largest proportion of individuals qualified by being in SNAP.

Active client eligibility by category, 2019 compared to 2018

	2019	2018		Difference	% of active clients in 2019	% of active clients in 2018
SNAP (Food stamps)	193	194		-1	34%	37%
Subsidized housing*	19	16		+3	3%	3%
BOD approval	26	28		-2	5%	5%
HUD/VASH	18	10		+8	3%	2%
IFH or Eldercare	2	2		0	<1%	<1%
SSI	77	75		+2	14%	15%
VA Referral	11	14		-3	2%	3%
Homeless (Not at Grace/DV)	30	25		+5	5%	5%
Homeless (Grace/DV)**	66	62		+4	12%	11%
SWAG	123	101		+22	22%	19%
Total	565	527			100%	100%

* Includes Gainesville Housing Authority, Section 8, and the 100 and 400 Buildings.

** This row does not include people seen only at Grace/DV who have never attended a downtown clinic.

Services

Our services were provided at three locations in Gainesville: our downtown clinic (held at 501 SE 2nd St. the first three months of the year, then in the new building at 104 SE 4th Place); the SWAG Family Resource Center at 807 SW 64th Terrace in the Linton Oaks neighborhood; and the GRACE Marketplace/Dignity Village homeless center at 3055 NE 28th Avenue.

Downtown Clinic

Our counts of client visits, flea/tick and heartworm preventive (“meds”) distribution, and pet food distribution in 2019 are quite different from 2018 because of a change to our record-keeping. On any given day, a client may see a veterinarian and/or pick up meds and/or pick up pet food. In the past, we recorded only the “highest” of the three services for the visit. E.g., if a client brought a pet to the vet, we recorded only a vet visit even if the client may also have gotten meds or pet food. As a result, the distribution of flea/tick and heartworm preventives and food was underrepresented in our counts.

Soon after moving into the new building we implemented a more accurate method of record keeping that attempts to record all services independently. Our 2019 statistics show little difference in flea/tick and heartworm preventives distributed, which makes sense because

although we were no longer under-recording “meds” visits, the number of pet patients in the program receiving preventives decreased. However, the number of food distributions increased dramatically, because previously food distributions had been so severely undercounted.

Vet visits, meds and food pickup at Downtown Clinic, 2019 compared to 2018

	2019	2018	Difference	% Change
Client vet visits	1116	927	189	+20%
Dog vet visits	1148	927	221	+24%
Cat vet visits	175	193	(18)	-9%
Total pet vet visits	1323	1121	202	+18%
Client visits meds	1908	1879	29	+1%
Dog meds	2173	2197	(24)	-1%
Cat meds	696	710	(14)	-2%
Total meds	2870	2907	(37)	-1%
Client visits food	2230	1590	640	+40%
Dog food	2468	1422	1046	+73%
Cat food	1133	960	173	+18%
Total food distributions	3601	2219	1382	+62%

SWAG neighborhood clinic

The SWAG outreach clinic was affected by a state rule that required us to be licensed to a “limited service veterinary medical practice.” We had to obtain an umbrella permit to run clinics at locations other than our primary facility, and individual permits for each outreach clinic held. As a result, we had to temporarily halt the SWAG monthly outreach clinics until state requirements were met and our permits were obtained. There were no SWAG clinics in January, February or March. In April we re-screened SWAG clients and re-opened the clinic.

We know our monthly clinic at the SWAG Family Resource Center is very busy. Twenty-two percent of our clients used the SWAG clinic regularly after it re-opened. Unfortunately, statistics pertaining to the use of the SWAG clinic are kept by tallying sign-in sheets, and the sheets for 2019 were somehow lost. We regret this deeply, because it means we cannot document our services to nearly a fifth of the people and animals in our program.

Dignity Village clinic

Our monthly outreach clinic at Dignity Village was held on twelve Sundays. Sign-in sheets are used for usage counts. Every animal that sees a vet gets flea/tick and heartworm preventives at that time, so in the table below, dog and cat vet visits include these distributions. If the owner picks up flea/tick and heartworm preventives for an animal that does not need to see a vet, this is counted as dog / cat “meds only” distributions. So, for example, the table shows that in January 5 pet owners brought 7 dogs to see the vet and get flea/tick and heartworm preventives, and 10 pet owners picked up preventives for 19 dogs and 1 cat.

Vet visits and meds pickup at Dignity Village Outreach Clinic, 2019

	Client vet visits	Client meds visits	Dog vet visits	Cat vet visits	Dog meds only	Cat meds only
January	5	10	7	0	19	1
February	6	12	6	0	21	0
March	7	8	9	0	21	0
April	10	10	11	0	16	1
May	6	Missing	11	0	Missing	Missing
June	18	6	23	1	8	3
July	4	6	3	1	10	2
August	7	4	7	1	6	2
September	10	6	9	1	12	3
October	7	6	8	0	9	0
November	3	9	3	2	14	0
December	10	6	10	1	17	1

Spay/neuter

Spay/Neuter 2019 Totals by Species and Gender

	Male	Female	Total
Dogs	27	39	66
Cats	17	16	33
Total	44	55	99

Spay/Neuter 2018 Totals by Provider

Provider	Dogs	Cats	Total
All Cats Healthcare	2	6	8
Humane Society	44	21	55
SFPC Clinic	20	6	26
Total	66	33	99

Other Surgeries

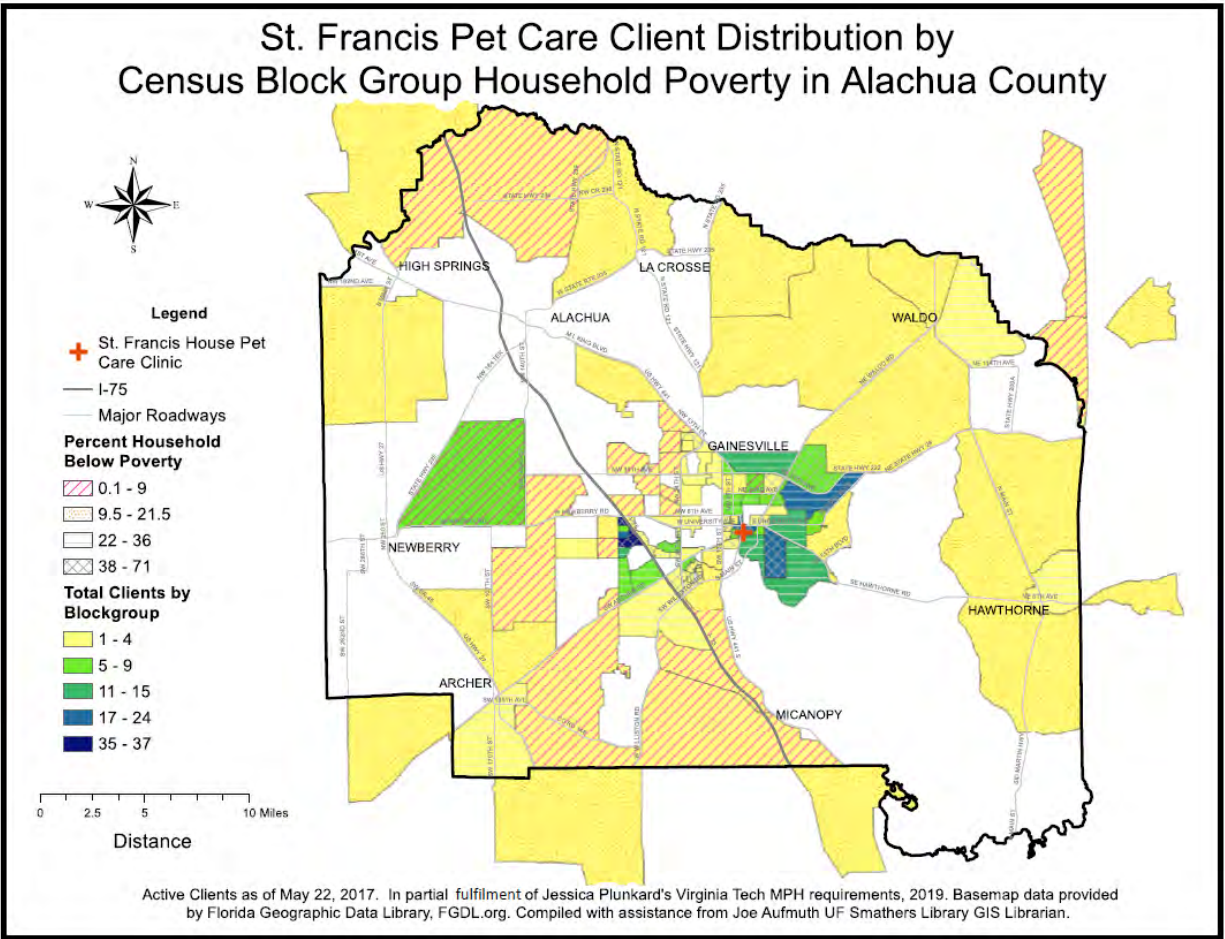
In addition to spay/neuter surgeries, in 2019 we performed 4 other surgeries in our operating room. We did a bladder stone surgery, a pyometra surgery, a cherry eye repair, and a laceration repair on a puppy.

Additional statistics

For six weeks starting in May, we were incredibly fortunate to have Jessica Plunkard, a DVM/MPH candidate at the Virginia-Maryland College of Veterinary Medicine, do her Public Health Practicum Experience with us. Jessica worked on several projects, including an analysis of the geographical distribution of our clients and pet patients and an analysis of vet visits at our clinic.

As part of her geographical study, she used the addresses in our client database to create maps showing the location of our active clients, active client distribution in Alachua County, active patient (pet) distribution in Alachua County, and our SWAG clinic client and patient distribution. One of her many interesting findings was that there appeared to be no correlation between available bus routes and where our clients live, even though empirically we know that many clients come by bus.

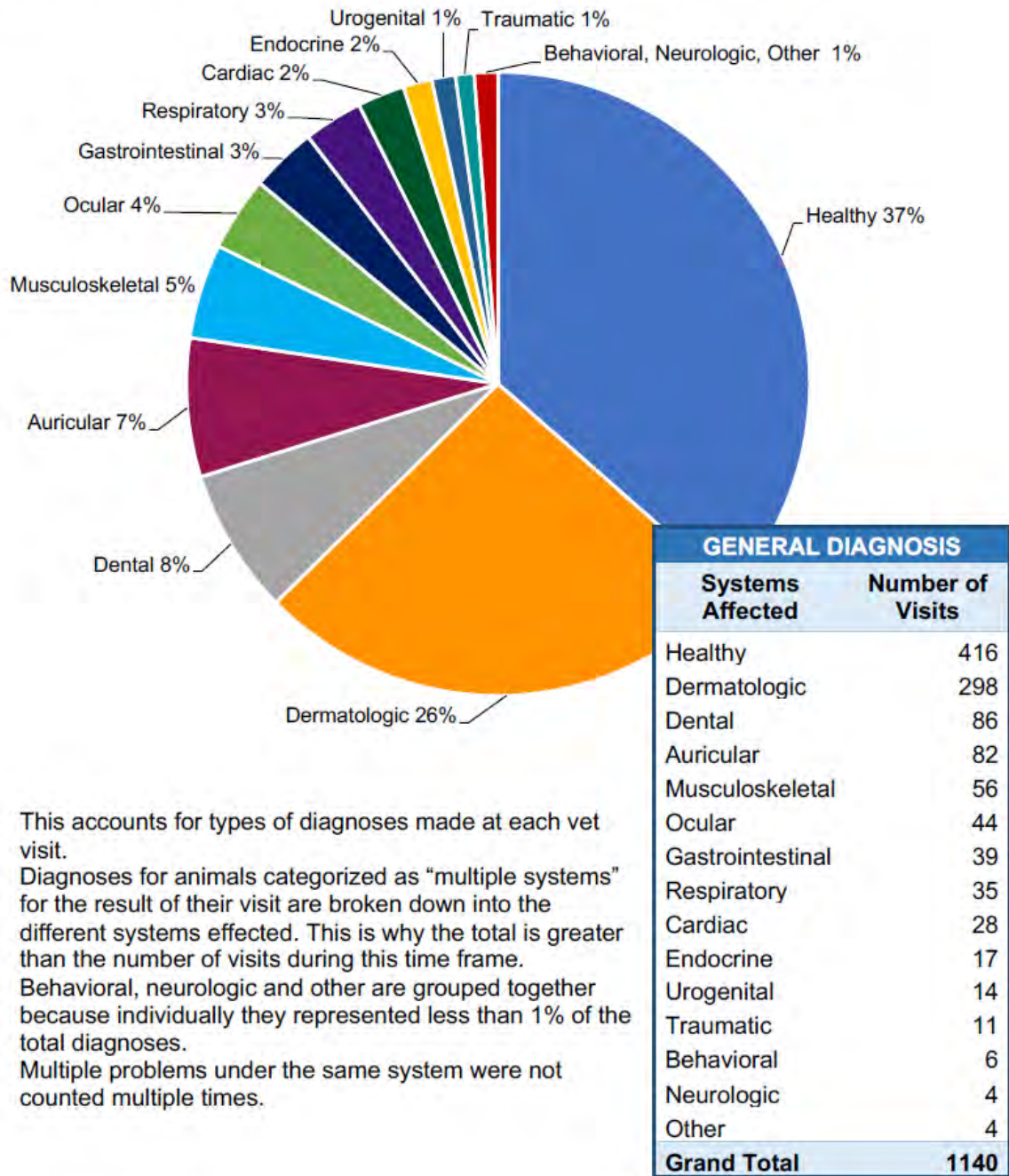
The graphic shown below shows the active client distribution map with an overlay of census block group poverty data. This turned out to be news we can use indeed! We learned that while we do have a relatively high density of clients in several of the poorest census blocks (those with poverty rates above 22%), there are other poor areas, like the Phoenix neighborhood just east of SW 34th St., that we are hardly reaching at all. We need to look at whether lack of transportation, inadequate outreach, or other factors contribute to this.



Another area Jessica focused on was patient visits. She looked at why clients brought their pets to see a veterinarian, what conditions our vets diagnosed, and what medications they prescribed. She found that just over half (54%) were “well animal” visits, either the first visit of a new patient or an annual visit of an existing patient. Only 39% were “sick animal” visits or follow-ups. However, an analysis of the results of the visits showed only 40% of the pets were deemed healthy, as the chart below indicates. The most common ailments were dermatologic problems (26%). Not surprisingly, hydroxyzine and prednisone, drugs used to treat skin problems and itching, were the two medications most frequently prescribed.

Her very detailed work, only briefly summarized here, will provide us with insights that should help us to sustain and improve our program in significant ways.

GENERAL DIAGNOSES



- This accounts for types of diagnoses made at each vet visit.
- Diagnoses for animals categorized as "multiple systems" for the result of their visit are broken down into the different systems effected. This is why the total is greater than the number of visits during this time frame.
- Behavioral, neurologic and other are grouped together because individually they represented less than 1% of the total diagnoses.
- Multiple problems under the same system were not counted multiple times.

Grants

FLORIDA ANIMAL FRIEND



St. Francis Pet Care is honored to have received a Spay/Neuter grant from [Florida Animal Friend](#), a wonderful organization with the mission “To help save the lives of countless unwanted cats and dogs by supporting organizations that offer free or low-cost spay and neuter services across the state of Florida.”

The grant of \$14,800 will allow us to do 224 spays and neuters of dogs and cats between August 2019 and August 2020. All residents of Alachua county who meet our low-income eligibility criteria can have their pets sterilized free of charge, regardless of whether they are in our program or not.

FAF’s main source of funding comes from the sale of the specialty license plate, and we encourage everyone reading this Report to consider helping to control pet overpopulation by purchasing this plate.

PETSMART CHARITIES®



A \$2000 grant from [PetSmart Charities®](#), the leading funder of animal welfare in North America, allowed us to send volunteer Meghann O’Brien to the Animal Welfare Advancement Spring Conference in St. Louis MO, June 12-15.

A PetSmart Charities Access to Care grant in the amount of \$25,000 will support us in providing free veterinary care to pets of under-resourced pet owners in Alachua County and neighboring counties. The funds can be used through May 31, 2021 for the purchase of veterinary supplies, equipment, consumables, staffing, and administration, as we provide wellness care, vaccines, spay/neuter surgeries, dentals, and parasite treatments.

PetSmart Charities works with nearly 4000 non-profits and governmental agencies to strengthen communities through pets. Since 1994, PetSmart Charities has granted over \$400 million to change-making organizations that help transform the lives of pets and those who love them. St. Francis Pet Care is proud and honored to be a PetSmart Charities partner organization.

Shout-outs

St. Francis Pet Care only exists because of the generosity of our donors and supporters, many of whom have been friends of our organization for years. We appreciate every donation large and small, and every one of them deserves a shout-out. To everyone who gave us money, pet food, supplies, medications or moral support, THANK YOU!

We would still be fundraising for construction and equipment if it were not for grants from the **Banfield Foundation** and **PetSmart Charities**®. Both of these wonderful organization have been supportive of SFPC for many years.

We are floored by the generosity of all of the donors to our building fund. Here we shout out to those in the Great Dane category: Mary Cade and the Cade Foundation, Ed and Susan Dougherty, Dr. Sharon Hook and Pepe Peruyero, and Robert and Dale Kaplan-Stein.

Special thanks to the many large and small businesses that provided free or discounted materials, services and/or labor towards the construction of our new clinic building.

ABC Supply Company, Inc., Bounds Heating & Air, Central Paint Stores, Inc., Carson's Cabinetry, Church's Plumbing, Inc., CHW Professional Consultants, CPPI (Charles Perry Partners, Inc.), Duran Masonry, Fracture Inc., Gale Insulation and Specialties, Lawn Enforcement Agency, L & D Ceilings, Lowe's Home Improvement, Norfleet Construction Group, Perry Roofing Contractors, Ridgeway Roof Truss Company, Security Safe Company, The Sign Universe, The Trophy Shop, Vintage Electric, Inc., and Walker Architects. We also thank The Losen Wells at **First Magnitude Brewing Company**, Melissa Glikes at **Sisset's Home and Patio**, and **Zoe Haraden** at Subway.

If you have been by the new building towards the end of the year, you will have noticed how beautiful the landscaping is. We have many to thank for this, including:

A Beautiful Yard, Inc., Big Trees Plantation for landscape design, **Blooming House Nursery, Bryce A. Burger Landscape LLC, Ellenton Nursery Growers** in Parrish, the **Gainesville Frontrunners Chapter of the Florida Nursery, Growers and Landscape Association, Half Moon Growers, Inc., Joe's Nursery** in Eustis, the **Lawn Enforcement Agency, Rock Solid Stone Center, Site One Landscape Supply, Three Volcanos Farm, Things That Grow, Inc., Tropic Traditions, Inc.,** and **Salmon's Wholesale Nursery.** We thank **Nelson's Buildings** for our beautiful storage shed.

Thank you to students at the **UF Fisher School of Accounting** for helping us move lots of heavy stuff from the old building to the new one, and to students from **Santa Fe High School** and **Williston High School** for helping with landscaping.

More thanks, and a tip o' the hat to:

Coleen Tomlinson and **Boehringer Ingelheim** for providing flea/tick and heartworm preventives.

Chewy, for donating tons of pet food to **VOCAL** (Voices of Change Animal League), and VOCAL for sharing it with us!

The staff of **Gainesville Animal Hospital East**, **Northwood Oaks Veterinary Hospital**, and **Oaks Veterinary Hospital**. For years these three practices have been collecting and donating pet food, medicines and supplies.

Max and Leo Dog Gear for their donations of leashes and collars.

Jason Gagne and **Nestlé Purina Petcare St. Louis**, for keeping us supplied with Purina ProPlan for dogs and cats.

Sarah Wingfield and **No Stress Pet Sitting**, whose donation of time and grooming supplies let us expand our services to include pet grooming.

Buddy Dugger and the **North American Veterinary Conference** for three huge donations of surgical supplies and dog leashes and collars.

Office Environments for office chairs to furnish the new clinic.

Second Chance Rescue and Rehoming, for letting us share in their Walmart pet food distribution.

Temple Shir Shalom, for bagging and donating hundreds of pounds of pet food for their Mitzvah Day.

Our very best friends at the **UF Health Human Resources Department** for making us their special cause, collecting donations of food, supplies and money.

STATEMENT OF INCOME AND EXPENSE, FY 2019

Operations, Unaudited, Cash-only

Income

Direct Public Support	\$ 39,591	\$ 39,591	
Indirect Public Support			
United Way UFCC 2017	\$ 7,254		
United Way UFCC 2018	\$ 27,883		
Total Indirect Public Support		\$ 35,137	
Grants			
Florida Animal Friend	\$ 14,800		
PetSmart Charities	\$ 27,000		
Total Grants		\$ 41,800	
Total Income			\$116,779

Expense

Advertising and Promotion	\$ 1,660	\$ 1,660	
Animal Care			
Flea/tick & heartworm preventives	\$ 22,550		
Medicine & vaccines	\$ 19,797		
Microchips	\$ 2,160		
Special cases	\$ 3,430		
Spay/neuter	\$ 2,766		
Vet equipment & supplies	\$ 18,774		
Total Animal Care		\$ 69,476	
Pet Food	\$ 1,057	\$ 1,057	
Business Expense			
Filing fees & permits	\$ 2,091		
Insurance	\$ 3,609		
Tax preparation	\$ 1,300		
Other	\$ 1,897		
Total Business Expense		\$ 8,898	
Information technology			
Phone	\$ 1,264		
Website	\$ 173		
Total Information Technology		\$ 1,438	

Occupancy		
Rent at 501 SE 2 nd St	\$ 2,150	
Utilities	\$ 2,370	
Facilities maintenance	\$ 1,068	
Total Occupancy		\$ 5,588
Office Supplies & Equipment	\$ 9,154	\$ 9,154
Travel & Training	\$ 1,770	\$ 1,770
Total Expense		\$ 99,041